

## Reid Monahan

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### EDUCATION

**Tulane University, A.B. Freeman School of Business**

New Orleans, LA

**Bachelor of Science in Management**

May 2023

Major: Finance; Entrepreneurship Specialization

**St. Mark's School**

Southborough, MA

### WORK EXPERIENCE

**Barclays Investment Bank**

New York, NY

*Equity Research Assistant Vice President*

July 2023 – Present

- Produce institutional-grade research for a 30+ stock universe across LatAm Consumer/Multi-Industry and Americas Agribusiness, dissecting volume/mix trends, pricing power, FX pass-through, input cost curves, competitive resets, supply chains, and margin structures
- Build and maintain full forecasting models (three-statement, DCF, SOTP, volume-mix-price frameworks, cost-bridge analysis, unit-economics and scenario cases) to assess earnings durability and valuation under different macro conditions
- Identify forward catalysts through channel checks, management meetings, distributor/retailer conversations, regulatory tracking/review, and competitive analysis, translating insights into actionable long/short interpretations
- Deliver earnings previews/reviews and real-time post-print analysis, highlighting key drivers with clear upside/downside scenarios, identifying inflections, quantifying deviations vs. consensus, and framing near- and long-term risk/reward using sensitivity and scenario overlays
- Develop thematic, sector- and country-level research on consumption trends, margin structures, labor cycles, elasticity, agricultural supply dynamics, trade policy, and FX sensitivity across LatAm and Agribusiness
- Provide a weekly sector note to S&T, supporting traders and top institutional accounts with insights - highlighting dislocations, market positioning, relative-value frameworks, and catalysts across covered names

**Bank of America**

Boston, MA

*Strategy & Business Ventures Summer Analyst*

June 2021 – August 2022

- Conducted analytics for the Business Intelligence group, evaluating product profitability, client segmentation, and cross-sell opportunities
- Researched potential fintech and retail ecosystem acquisitions and strategic partnerships, conducting competitive benchmarking, addressable market expansion, integration fit/synergy, unit-economics, client acquisition, and growth runway assessment for the Business Acceleration team

### ACADEMIC INVESTMENT RESEARCH & PORTFOLIO MANAGEMENT

**Darwin Fenner Student Managed Fund**

New Orleans, LA

*Stock Analyst*

January 2023 – May 2023

- Selected for a competitive, faculty-nominated research program managing a \$5.8mn long-only equity portfolio
- Covered S&P 600 Information Technology, built sector models, and presented investment cases using factor analysis, KPI tracking, and valuation dispersion screening

**Burkenroad Reports**

New Orleans, LA

*Equity Research Analyst*

August 2021 – December 2021

- Nationally recognized equity research program, reports circulated to 20,000+ investors; program recognized by major financial media outlets
- Completed full fundamental research cycle including deep-dives into filings, C-suite interviews/visits, KPI modeling, cashflow & earnings projection models/analysis and peer-set valuation frameworks for RPC Inc.

### LICENSES & TECHNICAL SKILLS

- FINRA: SIE, Series 63, Series 86, Series 87
- Bloomberg Terminal, Bloomberg ESG Certification, Bloomberg Market Concepts Certification
- Certified in Microsoft Excel, advanced in Microsoft Word and PowerPoint